

Message Text

PAGE 01 TOKYO 12120 291227Z

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ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
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R 290936Z AUG 75
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INFO SECSTATE WASHDC 2898

UNCLAS TOKYO 12120

FOR OIM/WELCH

E.O. 11652: N/A
TAGS: BEXP, JA
SUBJECT: TC NOVEMBER MICROWAVE SHOW

REF: TOKYO 11987 PARA TWO

1. S. KAZAMA, DIRECTOR, TOKO TRADING CO, INFORMED TC THEY WILL PARTICIPATE AS MULTI-ACCOUNT AGENT REPRESENTING FIFTEEN FIRMS LISTED IN THREE GROUPS BELOW. EACH GROUP INDICATES FIRMS TO BE REPRESENTED UNDER ONE PA AND PRODUCTS LISTED ARE MAJOR EXHIBIT ITEMS SUGGESTED BY TOKOF

2. GROUP A: (1) AVANTEK INC, SANTA CLARA, CALIF, ROBERT M. BENDORF, SALES MGR, (408) 739-6170; OSCILLATORS, TRANSISTORS, AMPLIFIERS, CATV AUTOMATIC SWEEP SYSTEM; (2) RGA RESEARCH AND DEVELOPMENT CO, SYRACUSE, NY, RONALD W. MOJLANEN, MKTG DIRECTOR, (315) 469-5674: PHASE SHIFTER (WAVE GUIDE, COAXIAL); (3) VECTRONICS MICROWAVE CORP, MIDDLESEX, NJ, J.G. VOGLER, (201) 356-2377, PRES; PHASE SHIFTER, AMPLIFIER, DETECTOR, MIXER, HYBRID; (4) POWER HYBRIDS INC, TORRANCE, CALIF, WAYNE E. SCHAUB, PRE, (213) 320-6160: HIGH POWER TRANSISTORS; (5) LRC INC, HUDSON, NH, ROBERT ROBBINS, PRES, (603) 883-8001: THINFILM CHIP RESISTOR, PIN SWITCH DRIVER, CHIP ATTENUATOR.

3. GROUP B: (1) ALPHADUNDUSTRIES INC, WOBURN, MASS, LAURENCE S. KEMP, DIRECTOR, INTL MKTG, (617) 935-5150: SEMICONDUCTORS, SOLID STATE COMPONENTS; (2) ANAREN MICROWAVE INC, SYRACUSE, UNCLASSIFIED

PAGE 02 TOKYO 12120 291227Z

NY, L.E. BUCKRIDGE, (314) 475-1621: COMPONENTS INCLUDING COUPLER, MIXER, ATTENUATOR, DISPLEXER, ETC; (3) SOLID STATE TECHNOLOGY INC, SANTA CLARA, CALIF, CHARLES M. CHEFFER, JR, (408) 247-8620: OSCILLATORS, SIGNAL SOURCE; (4)

WAVECOM INDUSTRIES INC, SUNNYVALE, CALIF, REPRESENTED BY
CALIF INTL TRADE CORP, PALO ALTO, CALIF, LINDA POWERS, EXPORT
MGR, (415) 328-1460: EQUALIZER, FILTER, MULTI-PLEXER; (5)
ADDINGTON LAB INC, SANTA CLARA, CALIF, ALSO REPRESENTED BY
CALIF INTL TRADE CORP ABOVE: YIRCULATOR, ISOLATOR.

4. GROUP C: SINGER PRODUCTS CO, NY, R. DELCAMP, MKTG MGR,
(212) 432-1400, REPRESENTING: (1) FLEXCO MICROWAVE INC,
MORRIS PLAINS, NJ,/FLEXIBLE, COAXIAL CABLES, (2) MIDWEST
MICROWAVE INC, ANN ARBOR, MICH,/TERMINATIONS, COUPLERS,
ATTENUATORS; (3) MICROWAVE RESEARCH CORP, NORTH ANDOVER, MASS./
ADAPTER, WAVEGUIDE, TRANSITION CRYSTAL MOUNTS; (4) FREQUENCY
ENGINEERING LAB, DIV OF HARVARD INDUSTRIES INC, FARMINGDALE,
NJ,/FILTER, OCTAVE TUNING FILTER, TUNABLE FILTER;
(5) LOGUS INC, FARMINGDALE, NY/WAVEGUIDE SWITCHES.

5. TOKO WILL SUBMIT TC THREE NON-ESTABLISHED CONTRIBU-
TIONS/PA'S FOR ABOVE. PLS CONTACT PRINCIPALS FOR CONFIRMATION
AND ADVISE SOONEST.
HODGSON

UNCLASSIFIED

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Message Attributes

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